

Power Measurement Blog TeamsWin Folder

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The purpose of this document is to list the TeamsWin folder documents of the Power Measurement documents. Included in the list are the introductory purpose paragraph, a link to the document on line and the copyright date. The first list will be by date newest first. The second list is alphabetical. See [new TeamsWin Downloads](#) for [latest Blog](#).

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Business Model Navigation

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The purpose of this document is to show how navigation inspired our modeling, and show how modern decision making using a business model will be navigation. When we tell people what we do, we usually get blank stares. We build business models or data models. While business modeling is a new discipline, even when compared to other business modeling, our modeling is unique. Why? To make our modeling affordable for all business, we use a special system of standards, and we navigate from standard to standard.

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Measuring Teamwork

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The purpose of this document is to show how TeamsWin Services and Software may be the only way to measure teamwork. Teamwork measurement requires a general business model and so far we have the only one. Our strategic planning data model fits all the planning models we could find. According to our TeamsWin (general business) Data Model, strategies define a purpose and the team associated with that purpose. That team includes: owner, sales people, producers, facilitators, suppliers, and customers. In a simpler statement, strategies define a person helping someone else with help from others.

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TeamsWin – Power Measurement

Copyright © 09/22/08 by Robert D. Pace

The purpose of this document is to define power measurement and present the mission statement of TeamsWin – Power Measurement. Power measurement is a business model. It models what the business owner wants the world (especially his customers and suppliers (including his employees)) to know about his business. That model

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includes what his business is and what he wants it to be. In other words, both his current operating model and his view of the future are visible to employees and other teammates.

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User vs. Producer or Product vs. Process Views

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The purpose of this document is to describe user and producer views in teamwork.

Understanding user and producer viewpoints may be the first step in seeing the big picture. When transitioning from the functional viewpoint to the big picture, the challenge is integrating the various naming conventions. This is not a problem in the functional view because each function has a language with each word having a specific meaning. But in a well constructed team each member brings a special strength, so each member will view the objects of the team from their unique viewpoint and language. In well constructed teams this naming problem is most evident, requiring an integrating language.

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To Understand Strategic Thinking

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The purpose of this document is to help our readers understand strategic thinking. Our

TeamsWin services and products are tools for strategic thinking, so to be successful, we need strategic thinkers. With our tools, services and this document, we think we have simplified that understanding. For more on this topic of understanding see: [TeamsWin Measurement Template - The Key to Understanding](#). Our copyrighted TeamsWin understanding of strategic thinking is a new application of some old concepts from Navigation and Business Science. Our understanding of strategic thinking came to us in the form of a data model that uses the power of triangulation. A data model is an identification, diagram, and definition of elements (and relationships between elements) of a subject. Data modeling is a tool for understanding and categorization. Our subject is strategic planning, and our data model (the TeamsWin General Business Model) defines strategic thinking.

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User vs. Producer: Product and Process Views

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Copyright © 09/22/08 by Robert D. Pace

The purpose of this document is to describe user and producer views in teamwork. Understanding user and producer viewpoints may be the first step in seeing the big picture. In a well constructed team, each member brings a special strength; so each member will view the objects of the team from a unique viewpoint. A business model gives us the ability to see these objects from each viewpoint. But, before that can happen, we must solve a language problem.

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What's in a Name – Relationships That Define

Copyright © 09/22/08 by Robert D. Pace

The purpose of this document is to describe what's in a name. Our TeamsWin template describes nine roles a name can play, including all the ways faith is described in the Bible. Yes, using our TeamsWin Template it will describe what a name describes, and what it means to do something or say something in the name of someone else. Names being the building blocks of definitions and a business model being a multimedia dictionary, it will discuss roles each name can play, and the important relationship between names and faith. It will discuss roles a name plays or role definitions. One object has many roles. Same name for all three: product, process, and facility. What if you had a facility that was named after the process that it facilitates, and that same name applied to the product or service that is produced by that process? Actually that is quite common, and can be true of anything.

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TeamsWin General Business Template

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The purpose of this document is to describe the copyrighted TeamsWin Template. Before it can be used as a thinking tool or information architecture, or Business Science outline, or any other use, it must be understood. As are all meta-models, it is very abstract. So, for several years I have been writing documents to help people understand the power of this simple tool. Today I am going to talk about it in terms measurement and focus.

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A New Process Needs Explanation -Purpose- Explain business model decision making

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A new process needs explanation. The purpose of this document is to explain the use of a business model as a new tool for decision making. We will compare and contrast with the old tool and its process. Plus, we will relate business science to navigation, showing a new process to measure results to get where you want to go. Some decisions require a “Big Picture” view of things. These decisions affect the balance between quality, profitability and Management.

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Data Architecture and the TeamsWin Multimedia Dictionary

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For people who have a data architecture requirement, the purpose of this document is to introduce our TeamsWin Multimedia Data Dictionary. Our TeamsWin services supply tools for strategic thinking. One of the products of our service is a multimedia data dictionary that will satisfy many business and data architecture requirements.

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TeamsWin PowerMe – What Success Is

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The purpose of this document is to repeat what success is generally and show how TeamsWin PowerMe is the best tool to define it specifically. Like the Bible, we will begin by saying what success is and then spend the rest of the document defining it. Success is getting your offering accepted. It is as simple as that, nothing more and nothing less. And, it's the meaning of life, knowing your acceptance. God wants us to be successful. He wants us to be excellent. He wants us to be graceful. He doesn't want us to do anything else. He doesn't accept anything else.

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TeamsWin Template – The Key to Understanding

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The purpose of this document is to introduce the TeamsWin Template. **The TeamsWin General Business Template** is very powerful. Its power comes from the logical way its **naming convention relates to any business. Naming convention means**

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language, but it is a more specific term than language. When people see our template they recognize the terms, but are not sure how they are being used. The purpose of this document may explain how they are being used. **Nothing is new but the key.** We did not create new names or change old name definitions. But, we did create a key that unlocks understanding. We do this by associating various naming conventions with our template, which is a high level naming convention or a “meta model” for naming conventions.

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TeamsWin Template Strategic Naming Convention

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The **TeamsWin General Business Template** is very powerful. Its power comes from the logical way its **naming convention relates to any business. Naming convention means language**, but it is a more specific term than language. When people see our naming convention they recognize the terms, but are not sure how they are being used. The purpose of this document may explain how they are being used.

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TeamsWin Business Objects

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The purpose of this document is to describe our TeamsWin Business Models in terms of TeamsWin Business Objects. Our TeamsWin Business Models are stored in a relational database, but since they name and record the roles of objects, our relational data can also be transformed into an object oriented view. There are then a total of four views we generate from the functional data we gather from a business: functional view; relational view; enterprise view; and objective view.

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TeamsWin Provides

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The purpose of this document is to define the product of TeamsWin Database Services. It adds detail to our main product statement: TeamsWin provides efficient, comprehensive analysis of business factors and decision implications to achieve maximum business performance through instantaneous processing and integration of your data.

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