PM Information Heavylifting Folder Blog

The purpose of this document is to list the Information Heavylifting folder documents of the Power Measurement documents. Included in the list are the introductory purpose paragraph, a link to the document on line and the copyright date. The first list will be by date newest first. The second list is alphabetical. See new TeamsWin Downloads for latest Blog.

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Information Heavylifting

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The purpose of this document is to attract sales and training oriented people to our team. More specifically, it describes our vision and what goes in to the Information Heavylifting process. To do that it lists the standards that define the roles of the Information Heavylifting team. Information Heavylifting Vision: Our long term vision is to bring business modeling to everyone. In other words, we will teach everyone TeamsWin Business Modeling Standards so they can effectively measure their own faith and power. TeamsWin views information as teams and supporting teams. In other words, our long term vision is to get everyone to learn how to navigate with their own vision. Information Heavylifting Output – The Big Picture

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IH from Reports to Purpose: the Transition to Understanding

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The purpose of this document is to describe the transition of understanding from the organization of information on reports to the understanding of information requirements for a specific decision. A dictionary understanding is required for understanding. I will explain. A business model dictionary (or a dictionary type understanding) is required for understanding the business model. Any dictionary lists words and defines those words by associating them with other words in context. General and specific examples give us an understanding of the word. Functional viewpoints add to our definition. For example: cross-functional uses of the word show us that one function's product is another function's requirement. The dictionary lists the functional understanding of our word. In other words, each function (or use) has unique general and specific examples of the word. Someone who knows the "big-picture" knows those dictionary understandings, how they relate to each other, and how they integrate for an overall purpose. "Strategic entities are those "words" that you see across functions.

Microsoft Word for Outline

PM Information Heavylifting Folder Blog

Information Heavylifting Request

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TeamsWin Information Heavylifting Proposal:

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TeamsWin Information Heavylifting can transform your information from functional status reports into more useful strategic information. While saving you time and money, we can improve your decision making. You already have the information you need. Decisions are made about people, places, things and events. Most businesses have systems that manage functions concerning those people, places, things and events. Most businesses have maps, industry reports and reports from those systems. So, most businesses have the information they need concerning those people, places, things and events. You just need your information organized for decision making. In other words, you have your information in functional order (how and when). But, decisions require your information to be in strategic order (who, what, where, why).

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IH Standards Required: Business Modeling Standards

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The purpose of this document is to describe five Business Modeling Standards useful for business decision making. Using TeamsWin terminology, these are the standards for Information Heavylifting. Standards are product definitions, defining what one has to understand to produce a product. The five Business Modeling Standards are: Business Science, Data Management, Database Management, Data Cleaning and Data Conversion. Integrated, they are Business Modeling Standards.

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IH Data Conversion Standard

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1 Data Conversion is the clerical part of the job that replaces the old mental transformation. It reads internal and external reports of interest to the business and

transforms that data into a decision support format (the business model buckets). Besides the clerical function, Data Conversion recognizes new buckets and communicates them to Data Cleaning.

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IH Data Cleaning Standard

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2 Data Cleaning updates the business model for new buckets and bucket types. The formal term for bucket is entity. As the Data Conversion clerk gains experience, they can begin Data Cleaning and set up these new entities. Using Business Science, they can also recognize new relationships between buckets. Data Cleaning recognizes new bucket relationships and communicates them to Data Management.

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IH Business Science/Modeling Standard

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3 Business Science is the general language of business, the language of teamwork, the way we communicate to an audience of diverse talent. It is the science of bringing people together to accomplish an objective. Business Science is what you learn in business school, including all the majors like: accounting; administration; banking; finance; marketing; investment; real estate, insurance; etc,.; including the information they use for the decisions they make. Business Science is required for business modeling, which is strategic Data Management.

IH Data Management Standard

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4 Data Management includes both Data Modeling and Business Modeling. Business Modeling is a strategic approach to Data Modeling that uniquely defines a business within its environment. Using Business Science Standards, Data Modeling updates the design of the business model for new buckets or business relationships. This step is where the integration of Data Modeling and Business Science standards takes place. The meta-model we use to build Business Models will at the same time teach those five standards. Integrating Data Management and Business Science standards, the system we use at TeamsWin is unique.

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PM Information Heavylifting Folder Blog

IH Database Management Standard

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5 Database Management includes the use and maintenance of the physical tools that contain and communicate the business model. This management includes networking or controlling the queries so they produce Business Science effectively, while running efficiently. It also includes knowing the latest integration and abilities of "DataWatch Monarch" information distribution and "Microsoft Office Professional" programs.
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Information Heavylifting Team

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The purpose of this document is to list the roles we need to fill for the TeamsWin Information Heavylifting Team.
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IH Team Role: Business Science/Modeling Trainer

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The purpose of this document is to describe my view of the role of Business Modeling Trainers for TeamsWin Information Heavylifting Services.
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IH Team Role: Data Cleaning Specialist

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The purpose of this document is to describe my view of the role of Data Cleaning Specialists for TeamsWin Information Heavylifting Services.
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Information Technology (IT) and Support

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The purpose of this document is to describe my view of the role of IT and IT Support for TeamsWin Information Heavylifting Services. Telecommuting: Everything we do can be done remotely, for example: from Bonners Ferry, ID. Telecommuting IT Support: There are two ways to go with this. Either way, all we need is access to the reports. My current customer likes me to have telecommuting access to a place on their computing network. Print files of their reports are placed there and I store their

database and its output there. They control their real time data archive and computing security. The other way to go is for us to keep your database and reports on our network where we will be securing the data and giving you the telecommuting access to your reports, database and its output. Either way, access from both sides is through the internet. From any computer with a high speed web access you can see your information through a secure website. For example: I have my access set up as a tab on my browser. If I am on another computer, I just enter the simple web address. My IT people say it is simple to support telecommuting.

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IH Team Role: Dual Role Salesmen

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The purpose of this document is to describe my view of the role of Dual Role Salesmen for TeamsWin Information Heavylifting Services. These salesmen also serve as business modelers.

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IH Team Role:
Dual Role Business Modeler

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The purpose of this document is to describe the role of Dual Role Business Modeler using TeamsWin Information Heavylifting Services. These modelers also serve as salesmen.

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